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Mergers & Acquisitions · King Risk Partners acquires Connecticut-based Roberts Agency

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It adds construction insurance expertise through new acquisition

Mergers & Acquisitions

By Camille Joyce Lisay
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King Risk Partners has strengthened its position in the north-east United States with the acquisition of The Roberts Agency, an independent brokerage in Connecticut with construction insurance and surety bonding expertise.

The deal gives King Risk Partners a broader presence in Connecticut. The Roberts Agency, based in Bloomfield, has operated for more than 60 years and has built its business around close collaboration with clients across the state.

King Risk Partners said the acquisition will enhance its ability to serve contractors, construction-related businesses, employers and individuals across Connecticut and the surrounding region. The Roberts Agency is particularly known for its work in construction insurance, supporting home builders, trade contractors, general contractors and related firms with tailored insurance programs and surety bonding solutions. Alongside that, it also provides commercial insurance, specialist cover, employee benefits and homebuilders program solutions.

Scott Popilek, chief executive officer of King Risk Partners, said the incoming firm adds both sector depth and broader capability to the platform. "The Roberts Agency has earned a strong reputation by combining deep industry knowledge with a highly personal approach to client service," he said. Popilek added that the agency's specialism in construction insurance and surety bonding brings meaningful depth to King Risk Partners, while its employee benefits capabilities further expand the solutions the group can offer across Connecticut.

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Jennifer Semple and Laura Langan, owners of The Roberts Agency, said the partnership would allow the business to keep delivering the personal service clients value while gaining access to wider resources. They said their agency has always focused on helping clients protect their operations, businesses and people through responsive service and thoughtful advice. Joining King Risk Partners, they said, creates opportunities to broaden capabilities without changing that underlying approach.

For King Risk Partners, the acquisition fits its strategy of expanding through partnerships with agencies that bring strong local ties.

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